

# "A Study on Consumer Satisfaction towards Cooperative

## Banks of Gujarat with Special Reference to SERVQUAL Model"

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#### **Abstract**

The growth of financial services in India has largely been led by the banks. The regulators as well as the banks have led the initial thrust, development and support of digital payments infrastructure and systems. Banking is mainly a service-oriented industry where the customers wish for personalized service and attention whether it is private, government or cooperative. Customer is the key to any business and their satisfaction is the vital factor that helps to improve financial performance and efficiency in the competitive business environment. Thus, the importance of customer satisfaction and service quality has been proven relevant which help to improve the overall performance of organizations. Though the products and services offered by banks are very similar, a bank can differentiate itself from competitors by providing high quality customer service. In today's world of fierce competition, service quality has been considered as an important tool to gain success and to sustain in the business world. In the present scenario, the Urban Cooperative Banks have been facing diverse challenges in retaining their customers because of competition from public sector banks as well as new generation banks. In this backdrop the paper presents an empirical investigation to measure different dimensions of service quality and perception of customers regarding service quality using SERVQUAL model. Data were collected through field survey using a structured interview schedule among 105 urban cooperative bank customers in Gujarat. The study found that the customers were very much satisfied on the various service quality dimensions of the urban cooperative banks in Gujarat.

Keywords: Customer Satisfaction, Service Quality, Urban Co-operative Banks.

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### **INTRODUCTION:**

The word 'bank' it derived from the French words 'Bancus' or 'Banque'. According to Oxford Dictionary; defining banking "as an establishment for custody of money, which it pays out on customer's order". Initially banks started by Britiser's. The origin of banking in India is traceable in ancient time through the modern banking hardly 200 years old. Generally, banks do the business of money. For people, it is difficult to keep a very big amount of money in their houses safely. So, people save their money to bank. But in this age, for the Convenience of customer, banks provides some other services to their customer such as banker's Cheque, overdraft, internet banking, ATM facility, paying of bills, credit Card, telegraphic transfer, insurance, de-mat etc.

In India, Co-Operative Banks came into being with the passing (enactment) of the Co-Operative Credit Societies Act, 1904, which allowed the formation of Co-Operative credit institutions. The Co-Operative banks supplement the efforts of the Commercial banks in mobilizing savings and advancing loans to the local population. A Co-Operative bank is promoted by the members and is registered with the state-based Registrar of Co-Operative Societies. It functions on the basis of no-profit no-loss principle and according to the one member one vote rule. The Co-Operative structure in India is composed of urban Co-Operative banks and rural Co-Operative banks.

The urban Co-Operative banks are engaged in retail banking. Their Corporate wholesale banking is limited because of their small size an inadequate expertise. There are 1872 urban Co-Operative banks in India. These are supervised by the RBI, while rural Co-Operative banks are supervised by the NABARD. UCBs are included in the second schedule of the RBI Act, if their demand and time liabilities are Rs 100 Crore and their performance is satisfactory. The UCBs cater to the needs of small borrowers in non-agriculture sectors.

The rural Co-Operative banks play an important role in rural credit system. These banks are divided into two categories: short term and long term structure rural Co-Operative banks. The short term structure Consists of (i) State Co-Operative Banks (i) Central Co-Operative Banks and (ii) Primary Agricultural Societies. The long-term structure consists of (i) State Co-Operative Agriculture and Rural Development Banks and (ii) Primary Co-Operative

Agriculture and Rural Development Banks. The long-term credit Co-Operative banks were earlier known as land development banks.

#### **DEFINITIONS OF BANK:**

"Bank is an establishment which makes to individuals, such advances of money as may be required and safely made to which individuals entrust money when not needed by them for use." -Walter Leaf

"A Co-Operative is an autonomous association of persons united voluntarily to meet their Common economic, social and cultural needs and aspirations through a jointly owned and democratically controlled enterprise."- ICA Congress Manchester 1995.

### **FUNCTIONS OF BANKS:**

## **Primary Function of Banks:**

- **Accepting Deposits:** 
  - ✓ Saving Deposits
  - ✓ Fixed Deposits
  - ✓ Current Deposits
  - ✓ Recurring Deposits
- **→** Granting of Loans and Advances
  - ✓ Overdraft
  - ✓ Cash Credits
  - ✓ Loans
  - ✓ Discounting of Bill of Exchange

### Secondary Functions of Banks:

### > Agency Functions

The bank acts as an agent of its customers. The bank performs a number of agency functions which includes:

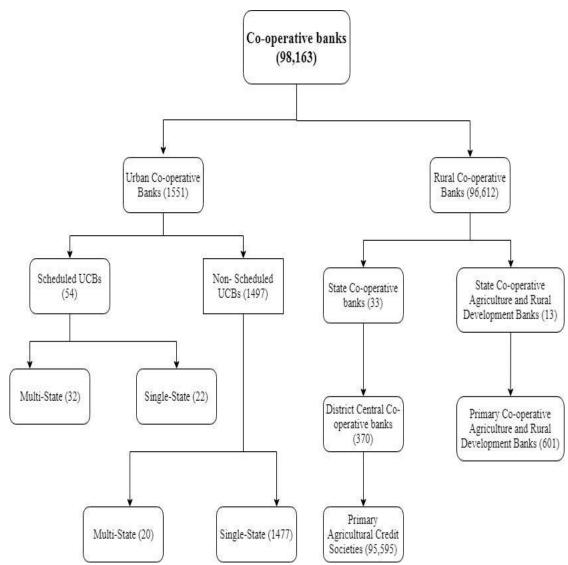
- ✓ Transfer of Funds
- ✓ Collection of Cheuqe
- ✓ Periodic Payments
- ✓ Portfolio Management
- ✓ Periodic Collection

## > General Utility Functions

The bank also performs general utility functions, such as:

- ✓ Issue of Drafts and Letter of Credits, etc
- ✓ Locker Facility
- ✓ Underwriting of Shares
- ✓ Dealing in Foreign Exchange
- ✓ Project Reports
- ✓ Social Welfare Programmes
- ✓ Other Utility Function

### STRUCTURE OF CO-OPERATIVE BANKING IN INDIA:



(**Source:** Report on Trend and Progress of Banking In India – 2017-2018.)

### **REVIEW OF LITERATURE**

Kiran J. Patel and Hiren J. Patel (2018) Adoption of Internet Banking Services in Gujarat: An Extension of TAM with Perceived Security and Social Influence have researched that an extended TAM has greater predictive power than independent TAM to explain and understand customers' intention to adopt or use internet banking services in Gujarat. The study revealed that perceived security has a strong impact and appears to be the primary positive determinants of customers' intention to use internet banking services, followed by social influence. It implies that perceived security is the most important predictor of customers' behavioral intention to use internet banking services, which is consistent with many previous studies. One of the interesting finding of this study is that PEOU has a significant positive impact on customers' intention to use internet banking services. This result is found to be similar to the original TAM. Finally, an interesting outcome of this research is that social influence exerted a significant positive impact on customers' intention to use internet banking services.

Dr. D. C. Agarwal, Sakshi Chauhan and Ankur Kukreti (2017) A Comparative Study of E-banking in Public and Private Sector Banks (With Special reference to SBI and HDFC Bank in Haridwar) have concluded that people have more accounts in private banks than in public banks. People face more problems in public banks then in private banks. People also want a change in the behavior of the staff of public sector banks. People are more satisfied from the private sector banks due to their better services provided by them. Majority of respondents don't want to shift from their present bank. From their study they have also concluded that 90% despondence favored that private banks are providing better services than nationalized banks.

G. Kumar and V. M. Shenbagaraman (2017) A Study on customer's perception of online banking and e-service quality among Chennai customers have used ten key dimensions which are used for measuring e-service quality of online banks. They are efficiency, assurance, online service, physical appearance, access and ease of use, security. The study reveals that the variables recovery and compensation, access, personalization and assurance more important dimensions in online banking e-service quality dimensions. Also, the study results that the customer satisfaction leads to customer loyalty. The study concludes

that the online banking method is the future banking method. So, the banks concentrate more on providing online services to their customer rather than traditional face to face banking.

### STATEMENT OF THE PROBLEM

Now banks are accessible even to a common man and their activities reach areas hitherto untouched. The customers are ready to choose their banker from variety of banks offering wide selection of services and delivering quality service. The cooperative banks are now becoming more market oriented and customer friendly. Efforts are being taken to enhance their competitiveness through enhanced quality service, which is significant for keeping their customers well contented and satisfied. Satisfied customers are fundamental to ideal performance and financial returns. Customers are seen as a group whose satisfaction with the banks must be essential in strategic planning efforts. Banks are finding value in directly measuring and tracking customer satisfaction as a crucial strategic success indicator. With better understanding of customers' perception, banks can determine the actions required to satisfy their customers' needs.

#### **\*** OBJECTIVES OF STUDY:

- 1. To know the awareness of customers towards banking services provided by scheduled co-operative banks in Gujarat
- 2. To know the opinion customers towards banking services provided by scheduled cooperative banks in Gujarat
- **3.** To analyze demographic factors (Age, sex, education level, and occupation) influencing the awareness and opinion of customers towards banking services provided by scheduled co-operative banks in Gujarat

#### **RESEARCH METHODOLOGY:**

Research Design	Exploratory Research Design
Sources of Data	Primary and Secondary
Sampling Frame	The sampling frame includes urban co-operative banks and the
	sample is only schedule co-operative banks in Gujarat.
Sampling Unit	Sample collected from Head Office of Urban Schedule Co-
	Operative Bank in Gujarat.
Sample Size	15 Consumers from each Banks i.e. 105 Respondents.
<b>Data Collection</b>	Well- structured Questionnaires
Sampling Method	Convenience Sampling Method
Software Used	MS Excel, SPSS and Word

### **\*** HYPOTHESES:

 $\mathbf{H}_{01}$ : There is no significant relation between Age, sex, education level, and occupation and awareness of customers towards banking services provided by scheduled co-operative banks in Gujarat.

 $\mathbf{H}_{02}$ : There is no significant relation between Age, sex, education level, and occupation and opinion of customers towards banking services provided by scheduled co-operative banks in Gujarat.

 $\mathbf{H}_{03}$ : There is no significant relation between customer awareness and opinion of customers towards banking services provided by scheduled co-operative banks in Gujarat.

### DATA COLLECTION AND ANALYSIS

#### 1. Gender

Table 1: Gender

<b>Particulars</b>	Frequency	Percent	Valid Percent	<b>Cumulative Percent</b>		
Male	83	79.0	79.0	79.0		
Female	22	21.0	21.0	100.0		
Total	105	100.0	100.0			

(Source: Primary Data)

### 2. Age Group

Table 2: Age Group

Particulars	Frequency	Percent	Valid Percent	<b>Cumulative Percent</b>
Below 20 Years	10	9.5	9.50	9.5
21 Years to 40 Years	54	51.43	51.43	60.9
41 Years to 60 Years	33	31.43	31.43	92.4
Above 60 Years	8	7.62	7.62	100.0
Total	105	100.0	100.0	

(**Source:** Primary Data)

### 3. Educational Qualification

**Table 3: Educational Qualification** 

Thore or Educational Ammienton								
Particulars	Frequency	Percent	Valid Percent	<b>Cumulative Percent</b>				
Under Graduate	21	20.0	20.0	20.0				
Graduate	41	39.0	39.0	59.0				
Post Graduate	35	33.3	33.3	92.4				
Professional Degree	8	7.6	7.6	100.0				
Other (Pl. Specify)	0	0.0	0.0	100.0				
Total	105	100.0	100.0					

(Source: Primary Data)

#### 4. Professional Status

**Table 4: Professional Status** 

Table 4. I Tolessional Status								
Particulars	Frequency	Percent	Valid Percent	<b>Cumulative Percent</b>				
Service	53	50.5	50.5	50.5				
Business	18	17.1	17.1	67.6				
Farmer	5	4.8	4.8	72.4				
Student	16	15.2	15.2	87.6				
Housewife	6	5.7	5.7	93.3				
Other (Pl. Specify)	7	6.7	6.7	100.0				
Total	105	100.0	100.0					

(Source: Primary Data)

### 5. Marital Status

**Table 5: Marital Status** 

Particulars	Frequency	Percent	Valid Percent	<b>Cumulative Percent</b>
Married	72	68.6	68.6	68.6
Unmarried	33	31.4	31.4	100.0
Divorced	0	0.0	0.0	100.0
Widow	0	0.0	0.0	100.0
Total	105	100.0	100.0	

(Source: Primary Data)

#### 6. Annual Income

**Table 6: Annual Income** 

Particulars	Frequency	Percent	Valid Percent	<b>Cumulative Percent</b>
Below Rs. 250,000	40	38.1	38.1	38.1
Rs. 250,001 to Rs. 500,000	38	36.2	36.2	74.3
Rs. 500,001 to Rs. 1,000,000	21	20.0	20.0	94.3
Above Rs. 1,000,001	6	5.7	5.7	100.0
Total	105	100.0	100.0	

(Source: Primary Data)

## 7. Zones of Gujarat

**Table 7: Zones of Gujarat** 

Particulars	Frequency	Percent	Valid Percent	<b>Cumulative Percent</b>
North	30	28.6	28.6	28.6
South	15	14.3	14.3	42.9
Central	45	42.9	42.9	85.7
Saurashtra	15	14.3	14.3	100.0
Total	105	100.0	100.0	

(Source: Primary Data)

8. Place of Resident

Table 8: Place of Resident

Table 6. Frace of Resident							
Particulars	Frequency	Percent	Valid Percent	<b>Cumulative Percent</b>			
Urban	34	32.4	32.4	32.4			
Rural	35	33.3	33.3	65.7			
Semi – Urban	36	34.3	34.3	100.0			
Total	105	100.0	100.0				

(Source: Primary Data)

### 9. Do You have Bank Account in Scheduled Co-Operative Bank?

Table 9: Having Bank Account in Scheduled Co-Operative Bank

Particulars	Frequency	Percent	Valid Percent	<b>Cumulative Percent</b>
Yes	99	94.3	94.3	94.3
No	6	5.7	5.7	100.0
Total	105	100.0	100.0	

(Source: Primary Data)

## 10. Account Type

Table 10: Account Type

Table 10: Account Type						
Particulars	Frequency	Percent	Valid Percent	<b>Cumulative Percent</b>		
Saving	81	77.1	77.1	77.1		
Current	1	1.0	1.0	78.1		
Both	17	16.2	16.2	94.3		
Other (Pl. Specify)	0	0.0	0.0	94.3		
No Account	6	5.7	5.7	100.0		
Total	105	100.0	100.0			

(Source: Primary Data)

## 11. Mark the Bank in which you have Account

Table 11: Mark the Bank in which you have Account

Particulars	Frequency	Percent	Valid Percent	<b>Cumulative Percent</b>
Ahmedabad Mercantile Co-Operative Bank Ltd.	14	13.3	13.3	13.3
Kalupur Commercial Co-Operative Bank Ltd.	14	13.3	13.3	26.7
Mehsana Urban Co-Operative Bank Ltd.	15	14.3	14.3	41.0
Nutan Nagarik Sahakari Bank Ltd.	14	13.3	13.3	54.3
Rajkot Nagarik Sahakari Bank Ltd.	14	13.3	13.3	67.6
SBPP Co-Operative Bank Ltd.	14	13.3	13.3	81.0
Surat Peoples Co-Operative Bank Ltd.	14	13.3	13.3	94.3
No Account	6	5.7	5.7	100.0
Total	105	100.0	100.0	

(Source: Primary Data)

**Table 12: Mann-Whitney Test Statistics** 

Tab	le 12: Mann-W	hitney Test St	tatistics		
RATING OVERALL BANKING SERVICES BASIS OF SATISFACTION_	Mann- Whitney U	Wilcoxon W	Z	Asymp. Sig. (2- tailed)	At 5% Level of Significance
ATM / Recycler / Debit Card / Teller System	557.000	3960.000	-1.537	.124	Not Significance
Debit Card	673.500	4076.500	224	.823	Not Significance
Internet Banking	630.500	4033.500	666	.505	Not Significance
WhatsApp Banking	583.000	736.000	-1.094	.274	Not Significance
IMPS	643.000	4046.000	542	.588	Not Significance
Cheque Book Request	587.500	3990.500	-1.097	.273	Not Significance
E – Statement	548.500	3951.500	-1.458	.145	Not Significance
National Electronic Fund Transfer	623.500	4026.500	712	.476	Not Significance
Real Time Gross Settlement	622.500	4025.500	725	.468	Not Significance
Electronic Clearance Service	665.500	818.500	303	.762	Not Significance
Bill Pay	612.000	4015.000	823	.410	Not Significance
Online Fixed Deposit	656.000	809.000	398	.691	Not Significance
Demat Account & Demat Account & Facility	641.000	4044.000	563	.573	Not Significance
E – Insurance	592.500	745.500	-1.082	.279	Not Significance
UPI / BHIM Facility	617.500	4020.500	815	.415	Not Significance
Locker	651.000	4054.000	447	.655	Not Significance
Stamp Franking	601.000	4004.000	957	.339	Not Significance
PMSBY/PMJJBY/APY	648.000	4051.000	481	.631	Not Significance
FOREX	639.000	4042.000	647	.518	Not Significance
Missed Call Banking	690.500	4093.500	066	.948	Not Significance
E – Tax Payment	637.500	790.500	583	.560	Not Significance
PAN Card Services	640.000	4043.000	554	.580	Not Significance
Easy Share	655.000	808.000	491	.624	Not Significance
SMS Alerts	595.500	3998.500	976	.329	Not Significance

(**Source:** SPSS 27.0)

Section A -Research paper

 $H_{01}$ : There is no significant relation between Age, sex, education level, and occupation and awareness of customers towards banking services provided by scheduled co-operative banks in Gujarat.

Gujarat.	Tabla 12.	Fragueres	Distribution	n of Aweres	noce of Ron	king Sorvic	PAC .			
	Table 13:		uency Distri			king servic	les			
Sr. No.	AWARENESS OF SERVICES	rreq	HA	SWA	NA NA	Total	Mean	$X^2$	P - Value	Accept / Reject
		N	0	5	94	99				
1	ATM / Recycler / Debit Card / Teller System	%	0	5.05	94.95	100	4.90	1.992	0.165	Accepted
	D.L. C. J.	N	10	53	36	99	2.52	5.050	0.070	
2	Debit Card	%	10.10	53.54	36.36	100	3.53	5.070	0.079	Accepted
3	Internet Banking	N	6	16	77	99	4.43	0.034	0.983	Accepted
3	Internet Banking	%	6.06	16.16	77.78	100	4.43	0.054	0.763	Accepted
4	Whats App Banking	N	51	33	15	99	2.27	1.400	0.497	Accepted
	Whats ripp Bunking	%	51.51	33.33	15.15	100		1.100	0.157	riccepted
5	IMPS	N	16	47	36	99	3.40	4.005	0.135	Accepted
		%	16.16	47.47	36.36	100				•
6	Cheque Book Request	N %	0	16 16.16	83 83.84	99	4.68	3.957	0.047	Rejected
		% N	10	17	72	100 99				-
7	E – Statement	% %	10.10	17.17	72.73	100	4.25	3.101	0.212	Accepted
		N	10.10	15	83	99				
8	National Electronic Fund Transfer	%	1.010	15.15	83.84	100	4.66	1.291	0.524	Accepted
	D ITTI C C C	N	0	19	80	99	4.60	0.240	0.610	
9	Real Time Gross Settlement	%	0	19.19	80.81	100	4.62	0.249	0.618	Accepted
10	Electronic Classes Comics	N	4	45	50	99	2.02	0.770	0.677	A 4 - 3
10	Electronic Clearance Service	%	4.040	45.45	50.51	100	3.93	0.779	0.677	Accepted
11	Bill Pay	N	14	21	64	99	4.01	4.021	0.134	Accepted
11	Bill I ay	%	14.14	21.21	64.65	100	4.01	4.021	0.134	Accepted
12	Online Fixed Deposit	N	58	36	5	99	1.93	1.174	0.556	Accepted
	Chimic Tixed Deposit	%	58.58	36.36	5.051	100	1.75	1.17-	0.550	Лесериса
13	Demat Account & ASBA Facility	N	87	12	0	99	1.24	0.750	0.386	Accepted
		%	87.87	12.12	0	100				
14	E – Insurance	N %	96 96.97	1.01	2.02	99 100	1.10	1.740	0.419	Accepted
		% N	20	47	32	99				
15	UPI / BHIM Facility	%	20.202	47.47	32.32	100	3.24	4.954	0.084	Accepted
		76 N	5	24	70	99				
16	Locker	%	5.0505	24.24	70.71	100	4.31	1.137	0.566	Accepted
		N N	2	59	38	99		0.544	0.555	
17	Stamp Franking	%	2.0202	59.6	38.38	100	3.73	0.566	0.757	Accepted
18	PMSBY/PMJJBY/APY	N	21	55	23	99	3.04	1.675	0.433	Accepted

Section A -Research paper

		%	21.21	55.56	23.23	100				
19	FOREX	N	96	3	0	99	1.06	15.502	0.000	Rejected
19	FOREA	%	96.97	3.03	0	100	1.00	13.302	0.000	Rejected
20	Missed Call Banking	N	86	12	1	99	1.28	3.103	0.212	Aggantad
20	iviissed Cali Balikilig	%	86.86	12.12	1.01	100	1.20	3.103	0.212	Accepted
21	E. Toy Doymont	N	63	33	3	99	1.79	1.075	0.584	Aggented
21	E – Tax Payment	%	63.63	33.33	3.03	100	1./9	1.073	0.364	Accepted
22	PAN Card Services	N	15	65	19	99	3.08	0.257	0.879	A
22	FAIN Cald Services	%	15.15	65.66	19.19	100	3.00	0.237	0.879	Accepted
23	Easy Chara	N	94	5	0	99	1.10	0.030	0.863	A
23	Easy Share	%	94.94	5.051	0	100	1.10	0.030	0.803	Accepted
24	SMS Alerts	N	13	3	83	99	4.41	3.957	0.138	Assented
24	SWS Alerts	%	13.13	3.03	83.84	100	4.41	3.937	0.138	Accepted

(Source: Primary Data)

Table 14: Frequency Distribution of Awareness of Banking Deposits Services

G. N	DEDOGUEG AWARE		Frequency Dist	ribution & Weig	htage	T 4 1	3.6	<b>x</b> <sub>2</sub> 2	D 77 1	A 4/D: 4
Sr. No.	DEPOSITS AWARE		HA	SWA	NA	Total	Mean	X-	P - Value	Accept / Reject
1	Fixed Term Deposits	N	0	3	96	99	4.94	0.641	0.423	Accepted
1	Fixed Term Deposits	%	0	3.03	96.96	100	4.94	0.041	0.423	Accepted
2	Dagumina Danggita	N	1	19	79	99	4.58	0.250	0.883	Accented
2	Recurring Deposits	%	1.01	19.19	79.79	100	4.50	0.230	0.883	Accepted
2	Tax Plan Deposits	N	83	12	4	99	1.40	0.879	0.644	Accented
3	Tax Fian Deposits	%	83.83	12.12	4.04	100	1.40	0.879	0.044	Accepted

Table 15: Frequency Distribution of Awareness of Loans & Advances Services

Table 15. Frequency Distribution of Awareness of Donals & Advances Services										
Sr. No.	LOANS & ADVANCES AWARE	F	requency Dist	ribution & Wei	ightage	Total	Mean	$\mathbf{X}^2$	P - Value	Accept / Reject
S1. No.	LOANS & ADVANCES AWARE		HA	SWA	NA	Total	Mean	Λ	r - value	Accept / Keject
4	Housing Loan	N	2	17	80	99	4.58	0.904	0.636	Accepted
4	Housing Loan	%	2.02	17.17	80.80	100	4.50	0.304	0.030	Accepted
5	Education Loan	N	5	59	35	99	3.61	1.235	0.539	Accepted
3	Education Loan	%	5.05	59.59	35.35	100	3.01	1.233	0.559	Accepted
6	Vehicle Loan	N	0	24	75	99	4.52	3.205	0.073	Accepted
0	venicie Loan	%	0	24.24	75.76	100	4.52	3.203	0.073	Accepted
7	Loan Against Government Security	N	67	25	7	99	1.79	0.746	0.689	Accepted
,	Loan Against Government Security	%	67.67	25.25	7.07	100	1.79	0.740	0.069	Accepted
8	Mortgage Loan	N	49	47	3	99	2.07	0.776	0.678	Accepted
0	Mortgage Loan	%	49.49	47.47	3.03	100	2.07	0.770	0.078	Accepted
9	Self Employed & Professional Loan	N	66	33	0	99	1.67	0.142	0.706	Accepted
9	Sen Employed & Professional Loan	%	66.66	33.33	0	100	1.07	0.142	0.706	Accepted
10	Technology Upgradation Fund Loan	N	82	17	0	99	1.34	0.422	0.516	Accepted

Section A -Research paper

		%	82.82	17.17	0	100				
11	Business / Industrial Loan	N	41	49	9	99	2.35	1.178	0.555	Accented
11	Business / industrial Loan	%	41.41	49.49	9.09	100	2.35	1.176	0.555	Accepted
12	Machinery Loan	N	66	25	8	99	1.83	2.359	0.307	Accepted
12	Wachinery Loan	%	66.67	25.25	8.08	100	1.03	2.337	0.307	Accepted
13	Gold Loan	N	5	54	40	99	3.71	0.230	0.892	Accepted
13	Gold Loan	%	5.05	54.54	40.40	100	3.71	0.230	0.672	Accepted
14	Loan Against Deposit	N	1	15	83	99	4.66	1.630	0.443	Accepted
14	Loan Agamst Deposit	%	1.01	15.15	83.83	100	4.00	1.030	0.443	Accepted
15	Overdraft Facility	N	3	9	87	99	4.70	2.831	0.243	Accepted
13	Overtaint I definty	%	3.03	9.09	87.87	100	4.70	2.031	0.243	Accepted
16	Loan Against Demate Securities	N	63	33	3	99	1.79	3.267	0.195	Accepted
10	Loan Agamst Demate Securities	%	63.63	33.33	3.03	100	1.77	3.207	0.173	Accepted
17	Loans against Stock in Trade	N	85	13	1	99	1.30	0.250	0.882	Accepted
17	Loans against Stock in Trade	%	85.85	13.13	1.01	100	1.50	0.230	0.002	Accepted
18	D. A. Bills Discounting	N	93	6	0	99	1.12	0.001	0.973	Accepted
10	D. M. Bills Discounting	%	93.94	6.06	0	100	1,12	0.001	0.773	Accepted
19	Clean Loan	N	85	13	1	99	1.30	1.192	0.551	Accepted
1)	Cicui Loui	%	85.86	13.13	1.01	100	1.50	1.172	0.551	Accepted
20	Personal Loan	N	3	17	79	99	4.54	0.641	0.726	Accepted
20	i cisonai Loan	%	3.03	17.17	79.79	100	7.34	0.041	0.720	Accepted

(Source: Primary Data)

Table 16: Frequency Distribution of Rating Overall Banking Services Basis of Satisfaction

	Table 10. Frequency Distribution of Rating Overlan Danking Services Basis of Satisfaction												
<b>H</b> <sub>02</sub> : Th	ere is no significant relation between Age, sex, education level, and o	occupa	tion and opini	on of cust	omers toward	ls banking	services provid	ded by s	chedule	d co-op	erative bar	ıks in Gujarat.	
Sr.	RATING OVERALL BANKING SERVICES BASIS OF		Frequ	iency Dis	tribution &	Weightag	ge	Tot	Mea		Р-	A coant /	
No.	SATISFACTION		VERY	POO	AVERA	GOO	VERY	al	n	$\mathbf{X}^2$	Value	Accept / Reject	
110.	billibilie lion		POOR	R	GE	D	GOOD	ui			varue	Reject	
1	ATM / Recycler / Debit Card / Teller System	N	11	18	15	36	325	405	4.09	2.8	0.578	Aggontad	
1	ATMI/ Recycler / Debit Card / Tener System	%	2.71	4.44	3.70	8.89	80.24	100	4.09	2.6	0.576	Accepted	
2	Debit Card	N	16	36	87	92	65	296	2.99	0.5	0.970	Assented	
	Deon Card	%	5.41	12.1	29.39	31.08	21.96	100	2.99	0.5	0.970	Accepted	
3	Internet Banking	N	13	10	30	84	250	387	3.91	3.1	0.533	Accepted	
3	internet banking	%	3.35	2.58	7.75	21.70	64.52	100	3.91	3.1	0.555	Accepted	
4	Whats App Banking	N	27	60	75	48	25	235	2.37	2.5	0.635	Accepted	
4	whats App Banking	%	11.48	25.5	31.91	20.42	10.64	100	2.37	2.3	0.033	Accepted	
5	IMPS	N	9	34	150	84	10	287	2.90	1.3	0.856	Accepted	
3	IMFS	%	3.15	11.8	52.26	29.26	3.48	100	2.90	1.3	0.830	Accepted	
6	Cheque Book Request	N	9	16	66	200	50	341	3.44	3.1	0.526	Accepted	
0	Cheque book request	%	2.63	4.69	19.35	58.65	14.66	100	3.44	3.1	0.526	Accepted	
7	E – Statement	N	12	18	60	180	65	335	3.38	6.8	0.145	Accepted	

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		%	3.58	5.37	17.91	53.73	19.40	100		ĺ		
	National Electronic Fund Transfer	N	9	14	54	152	135	364	2.60	2.1	0.700	A 4 - 3
8	National Electronic Fund Transfer	%	2.47	3.85	14.84	41.75	37.08	100	3.68	2.1	0.708	Accepted
0	Real Time Gross Settlement	N	10	10	54	160	130	364	2.69	1.8	0.760	A4
9	Real Time Gross Settlement	%	2.75	2.75	14.83	43.95	35.72	100	3.68	1.0	0.760	Accepted
10	Electronic Clearance Service	N	6	34	96	116	75	327	3.30	6.4	0.168	Assented
10	Electronic Clearance Service	%	1.83	10.4	29.35	35.47	22.94	100	3.30	0.4	0.108	Accepted
11	Bill Pay	N	15	18	81	152	50	316	3.19	3.5	0.470	Accepted
11	Dili I ay	%	4.74	5.70	25.64	48.11	15.82	100	3.19	3.3	0.470	Accepted
12	Online Fixed Deposit	N	33	58	84	8	35	218	2.20	1.8	0.767	Accepted
12	Online Pixed Deposit	%	15.13	26.6	38.54	3.66	16.05	100	2.20	1.0	0.707	Accepted
13	Demat Account & ASBA Facility	N	43	80	15	8	45	191	1.93	2.2	0.689	Accepted
13	Demat Account & ASBA Facility	%	22.51	41.8	7.85	4.19	23.56	100	1.93	2.2	0.069	Accepted
14	E – Insurance	N	54	64	15	8	30	171	1.73	5.9	0.207	Accepted
17	L - insurance	%	31.58	37.4	8.77	4.67	17.54	100	1.73	3.7	0.207	Accepted
		N	16	30	165	40	15	266				
15	UPI / BHIM Facility	%	6.01	11.2	62.03	15.04	5.64	100	2.69	2.2	0.695	Accepted
		N	8	28	117	112	50	315				A 4 7
16	Locker	%	2.54	8.89	37.14	35.55	15.87	100	3.18	0.2	0.991	Accepted
	G. E. I.	N	8	46	144	72	10	280	2.02	5.0	0.204	Accepted
17	Stamp Franking	%	2.86	16.4	51.43	25.71	3.57	100	2.83	5.0	0.284	
10	DMCDX/DMHDX/ADX/	N	22	26	132	68	15	263	2.66	1.4	0.022	Accepted
18	PMSBY/PMJJBY/APY	%	8.37	9.89	50.19	25.86	5.70	100	2.66	1.4	0.833	•
10	FOREX	N	66	44	9	0	40	159	1.61	1.2	0.720	Accepted
19	FOREX	%	41.51	27.6	5.66	0	25.16	100	1.61	1.3	0.720	•
20	Missed Call Banking	N	40	90	15	8	35	188	1.90	2.3	0.667	Accepted
20	Wissed Call Baliking	%	21.28	47.8	7.98	4.26	18.62	100	1.90	2.3	0.007	-
21	E. Toy Doymont	N	36	72	60	16	15	199	2.01	2.4	0.648	Accepted
21	E – Tax Payment	%	18.09	36.1	30.15	8.04	7.54	100	2.01	2.4	0.048	_
22	PAN Card Services	N	18	66	105	44	10	243	2.45	3.2	0.513	Accepted
22	FAIN Card Services	%	7.41	27.1	43.21	18.11	4.12	100	2.45	3.2	0.313	
22	Fogy Chara	N	70	50	12	0	0	132	1 22	0.7	0.601	Accepted
23	Easy Share	%	53.03	37.8	9.09	0	0	100	1.33	0.7	0.691	-
24	SMS Alerts	N	20	28	105	92	35	280	2.83	4.4	0.352	Accepted
44	SIVIS AICIIS	%	7.14	10	37.5	32.86	12.5	100	4.03	2	0.332	

(Source: Primary Data)

H<sub>03</sub>: There is no significant relation between customer awareness and opinion of customers towards banking services provided by scheduled co-operative banks in Gujarat.

Table 17: KMO and Bartlett's Test

TWANT I'V ARIA D WAR D WAY WOOD I TOO								
KMO and Bartlett's Test <sup>a</sup>								
Kaiser-Meyer-Olkin Measure of Sampling Adequacy.								
	Approx. Chi-Square	840.307						
Bartlett's Test of Sphericity	Df	210						
	Sig.	.000						
a. Only cases for which GENDER = 1 are used in the analysis phase.								

(Source: SPSS 27.0)

**Table 18: Rotated Component Matrix** 

Rotated Component Matrix <sup>a,b</sup>						
			Comp	onent		
	1	2	3	4	5	6
Convenient open hours & Den in busy hours.	.839	022	.260	.019	.065	002
ATM has always money & Droducts are according to my needs.	.755	.227	.092	.042	.190	012
Assurance _Employee Service Quickly & Service Quick.	.572	.289	.258	.384	076	.065
Sufficient staffs are available to provide customers banking services.	.429	.099	.409	.172	.272	264
The ATM's of this bank is adequate in numbers and Documents are visually appealing.	.312	.772	.025	.000	.008	010
Employees inform exactly when service performs.	017	.728	.156	042	.043	294
Staff can provide customers prompt and appropriate services.	.069	.614	.319	.192	082	215
Employees have Knowledge.	.540	.562	.005	.323	.258	.129
Employees are Sincere.	.534	.549	005	.323	.187	.274
Tangibity_The equipment of bank is sufficient and visible for customers' usage.	.085	035	.836	.154	.093	041
Reliability _Minimum Error Service & Duick Problem Solving.	.269	.400	.694	128	.146	.151
Empathy _Employee understand my needs & Dividual attention.	.367	.266	.629	.295	.045	.197
The bank facilities and designs make customers feel comfortable	.117	.170	.455	.127	.256	388
Secure personal privacy.	073	.040	.211	.809	.139	.096
Security_ Aware of the security devices.	.186	.040	.036	.751	.108	.189
Technology based services is secure and safe from any fraud or hacking	.281	.062	.018	.579	062	371
Employees willingly to help.	.271	.340	.358	.462	.380	.218
Banking service can increase customers' confident and trust in quality services.	.041	130	.231	.020	.789	.046
Functionality, Comfort ability, Neat & Samp; Modern of the branch.	.257	.115	030	.106	.728	127

Safe Transactions.	092	.361	.367	.387	.514	.250
Responsiveness_ Employees skills are necessary.	.125	212	.092	.294	.013	.683
Extraction Method: Principal Component Analysis.						
Rotation Method: Varimax with Kaiser Normalization.						
a. Rotation converged in 10 iterations.						
b. Only cases for which GENDER = 1 are used in the analysis phase.						

(<u>Source:</u> SPSS 27.0)

### **CONCLUSION**

Co-operative banks play an important role in the Indian Banking System. On the basis of the empirical findings, the study documented tangibility, reliability, responsiveness, assurance and empathy as the significant dimensions of services having impact on service quality. Customer is the needy person who seeks genuine organisation to be trusted. Satisfying a customer is the ultimate goal and objective of the bank. Organisation sometimes does not really understand what actually in a customer's mind. On the other hand, a business organisation survives depending on its services. So, an excellence in their service is a key to achieve its long term goal. Numerous studies have emphasized the importance of customer expectations. Accordingly, this study proposes a systematically and qualitative customer expectation measurement model based on service quality tool "SERVQUAL", A 5 dimensions namely i.e., Reliability, Responsiveness, Accuracy, Tangibility, and Empathy were used to measure the satisfaction level. The study will explore the impact of customer satisfaction on the existing system and how far the customers are satisfied with the performance of the bank.

Even though they are comfortable with the service rates, they are dissatisfied with the bank in updating them with the information of new services. From the opinion of one of the staffs it is clear that the legal constraints put forward by the Government have restricted the growth of the co-operative banks. In addition, this study also found a positive relationship between all service quality dimensions and customer satisfaction except empathy and tangibility dimension. Thus, the results of this research study confirmed the theory of literatures regarding the relationship between service quality dimensions and customer satisfaction. Moreover, customers' overall satisfaction on the various service quality dimensions is same irrespective of their income level, gender, occupation, marital status and age. With regard to the relationship exist between customers and staff of the urban bank, majority of the respondents expressed a strong relationship with officials of the bank which shows the very good relationship maintained by the customers and the officials of the UCBs. Thus, we can conclude that the banks should focus more on "empathy" and "tangibility" dimension to win and impress the customers.

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