

Financial Wellbeing of Individuals in India

Dr. Manisha Shedge, Dr. Sneha Joshi

Assistant Professor Department of Management, TMV Assistant Professor Department of Management, TMV

Abstract:

Financial wellbeing refers to an individual's sense of security and satisfaction with their current and future financial situation. It encompasses various aspects of one's financial life, including income, savings, debt, investments, and financial goals. Having good financial wellbeing means that a person has the ability to manage their finances effectively, make sound financial decisions, and plan for the future. This can lead to reduced stress and anxiety related to money, increased feelings of financial security, and a greater sense of control over one's financial future.

Achieving financial wellbeing often requires a combination of financial knowledge, discipline, and strategic planning. It can be enhanced by developing healthy financial habits such as budgeting, saving, investing, and avoiding excessive debt. Additionally, seeking professional advice and education about financial matters can also help improve one's financial wellbeing.

Financial wellbeing is much needed for an individual's overall well-being and quality of life, as it can reduce stress and anxiety associated with financial concerns, improve physical and mental health, and more fulfilling lives while contributing to overall social and economic progress.

The current research paper aims

- To assess the level of financial well-being among different socioeconomic groups in India.
- To identify the impact the factors that influence financial well-being in India, such as income, education, and access to financial services.
- To investigate the impact of the COVID-19 pandemic on the financial well-being of Indian households and businesses.

Keywords : Financial wellbeing, Individual, financial literacy, financial services

Introduction :

Financial wellbeing refers to an individual's sense of security and satisfaction with their current and future financial situation. It encompasses various aspects of one's financial life, including income, savings, debt, investments, and financial goals.

Having good financial wellbeing means that a person has the ability to manage their finances effectively, make sound financial decisions, and plan for the future. This can lead to reduced stress and anxiety related to money, increased feelings of financial security, and a greater sense of control over one's financial future.

Achieving financial wellbeing often requires a combination of financial knowledge, discipline, and strategic planning. It can be enhanced by developing healthy financial habits such as budgeting, saving, investing, and avoiding excessive debt. Additionally, seeking professional advice and education about financial matters can also help improve one's financial wellbeing.

Financial wellbeing is much needed for an individual's overall well-being and quality of life, as it can reduce stress and anxiety associated with financial concerns, improve physical and mental health, and more fulfilling lives while contributing to overall social and economic progress.

Importance of Financial Wellbeing:

Financial well-being is essential for the effective functioning of individuals, families, and societies. It enables individuals to meet their basic needs, achieve their life goals, and brace themselves against financial shocks. Here are some of the top reasons why financial wellbeing is important: Improved physical and mental health: Research has shown that financial stress can negatively impact a person's physical and mental health. Financial well-being can reduce stress and anxiety, leading to better overall health. Better Quality of Life: Financial well-being allows people to access the resources they need to improve their quality of life. This includes things like food, housing, education, and health care. Higher productivity: when individuals are financially secure, they are more likely to be productive and engaged at work. This can lead to better job performance and career opportunities. Increased social and economic mobility: financial well-being can help individuals move up the social and economic ladder, allowing them greater success and opportunity. Improved economic growth: when a significant proportion of the population achieves financial well-being, it can contribute to economic growth by increasing consumer spending, savings, and investment. Reduced poverty and inequality: Financial well-being can help reduce poverty and inequality by giving individuals access to opportunities and resources that were previously unavailable to them.

Research objectives :

- To assess the level of financial well-being among different socioeconomic groups in India.
- To identify the factors that influence financial well-being in India, such as income, education, and access to financial services.
- To determine the impact of financial literacy programs on financial well-being in India.
- To investigate the impact of the COVID-19 pandemic on the financial well-being of Indian households and businesses.

Literature Review :

Overview of previous research on financial well-being in India

India is a rapidly developing economy, and financial well-being has become an increasingly important concern for its citizens. Despite India's economic growth, there is still a large population that struggles to achieve financial stability and security. According to a survey conducted by the Reserve Bank of India (RBI), only 48% of Indian households reported having any type of formal financial savings. This means that over half of the population does not have access to formal financial services, such as savings accounts, insurance, and loans. Furthermore, India has a high level of income inequality, with a significant proportion of the population living below the poverty line. In 2020, the poverty rate in India was estimated to be around 21%, which means that over 270 million people were living below the poverty line. These factors, coupled with a lack of financial education and literacy, can make it challenging for many Indians to achieve financial well-being. The government of India has taken various steps to promote financial inclusion and literacy, such as launching the Pradhan Mantri Jan Dhan Yojana, a scheme that aims to provide every Indian with access to financial services.Despite these efforts, there is still a significant gap in financial well-being between

urban and rural areas, as well as between different socioeconomic groups. Additionally, the COVID-19 pandemic has had a significant impact on the financial well-being of many Indians, with many individuals and small businesses struggling to make ends.

Several studies have been conducted on financial well-being in India, providing valuable insights into the financial behaviors and attitudes of Indian households. Here are some key findings from previous research:

Low levels of financial literacy: A study by the World Bank found that only 24% of Indian adults are financially literate, with lower levels of financial literacy among women and those with lower levels of education.

Limited access to formal financial services: As mentioned earlier, a survey by the Reserve Bank of India found that only 48% of Indian households have access to formal financial savings.

High levels of debt: A study by the National Institute of Public Finance and Policy found that 27% of Indian households were in debt, with higher levels of debt among those with lower levels of education and income.

Impact of financial shocks: A study by the Center for Financial Inclusion found that financial shocks, such as illness or job loss, can have a significant impact on the financial well-being of Indian households, with many struggling to cope with unexpected expenses.

Role of financial inclusion: A study by the National Council of Applied Economic Research found that financial inclusion can have a positive impact on the financial well-being of Indian households, particularly those living in rural areas.

Cultural factors: Research has also shown that cultural factors, such as the importance of social relationships and family obligations, can influence financial behavior and decision-making in India. Overall, previous research suggests that there are significant challenges to achieving financial well-being in India, including low levels of financial literacy, limited access to formal financial services, high levels of debt, and the impact of financial shocks. However, there is also evidence that financial inclusion and education can play an important role in promoting financial well-being in India.

Research design :

The research design for a financial well-being research paper is depended on the specific research questions and objectives.

Research question: Define the research question that will guide the study. For example, the research question could be "What factors are associated with financial well-being among individuals in India?"

Data Collection Method:

Data is collected through following methods

Survey: A survey is conducted through a Google form. The surveys is designed to measure financial literacy, financial behaviour, financial attitudes, financial knowledge, and other dimensions of financial well-being.

Interviews: Interviews are conducted in-person, over the phone, or through video conferencing to collect qualitative data, such as individual experiences, perceptions, and attitudes towards financial well-being.

Secondary data analysis: Existing data sources, such as government surveys, to analyse financial well-being.

Observations: Observing individuals in their natural environment to understand their financial behaviour and decision-making processes.

Sample selection: Individuals from different regions, income groups, and demographic characteristics were requested to participate in survey to ensure the findings are generalizable to the population of interest.

Sampling Technique: Probability sampling is used as it ensures that the sample is representative of interest. 710 responses were collected through a structured questioner.

Data analysis techniques

There are various data analysis techniques used to analyze the data collected.

Descriptive statistics: Descriptive statistics is used to summarize and describe the characteristics of the data. Measures such as mean, median, mode and frequency distributions are used to find the central tendency, variability, and distribution of the data.

Factor analysis: Factor analysis can be used to identify underlying factors or dimensions of financial well-being. It can help to group related variables together and simplify the analysis of complex data.

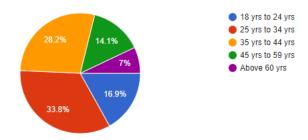
Cluster analysis: Cluster analysis is used to group individuals based on their financial characteristics or behaviours. It helped to identify subgroups of the population with similar financial needs and challenges.

Content analysis: Content analysis is used to analyze qualitative data. It involves identifying and categorizing themes or patterns in the data.

Data analysis and Findings

Sr. No.	Age Group	Percentage of the respondents
1	18 yrs to 24 yrs	19.9%
2	25 yrs to 34 yrs	33.8%
3	35 yrs to 44 yrs	28.2%
4	45 yrs to 59 yrs	14.1%
5	Above 60 yrs	7%

Age group of the respondents :

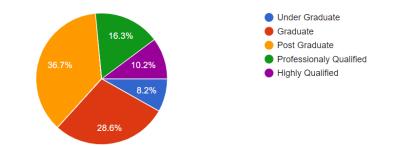


Majority respondents are in the age group of 25 yrs to 34 yrs. As the age group is growing it is observed that respondents are reducing. This shows that the age group of 25 yrs to 34 yrs is more positively thinking and acting for their financial wellbeing.

Sr. No.	Qualification	Percentage of the respondents
1	Under Graduate	8.2 %
2	Graduate	28.6 %
3	Post Graduate	36.7 %

Qualification of the respondents

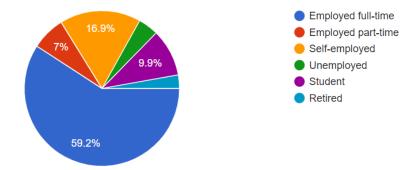
4	Professionally Qualified	16.3 %
5	Highly Qualified	10.2 %



Percentage of respondents in descending order is 36.7% Post Graduates , 26.6% Graduates, 16.3% Professionally Qualifies, 10.2% Highly Qualifies, 8.2% Under Graduates

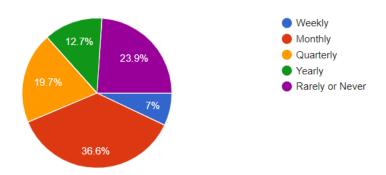
Sr. No.	Employment Status	Percentage of the respondents
1	Employed Full Time	59.2 %
2	Employed Part Time	7 %
3	Self Employed	16.9 %
4	Unemployed	3 %
5	Student	9.9 %
6	Retired	2 %

Employment status of the respondents



Majority i.e. 59.2% of the respondents are full time employed. This shows that the employed people are interested in checking their financial health.

Frequency for Budgeting



Majority i.e. 36.6% respondents follow monthly budget pattern, 19.7% respondents prepare quarterly budget, 23.9% respondents do not prepare budget and 12.7% respondents prepare yearly budget.

- 64.8% respondents have emergency funds.
- 56.3% respondents have outstanding debts
- 71.1% respondents said there is change in income & expenditure pattern after pandemic. They said they became more cautious about their finance.
- 81.7% respondents think that special training is required for finance management.
- 87.3% respondents did not participate in a survey like this one to assess their financial situation.
- Factors affecting Financial decision are evaluated on the scale of 0 to 5. Majority respondents invest on the basis of their own study(Mean value is 2.78), Financial Expert's advice is coming on second position (Mean value is 2.78), advise of friends and family members are on third position (Mean value is 1.85), News are on forth position (Mean value is 1.5) Social media like FB/What's app/Instagram influence least (Mean is 0.85)
- Interest of respondents in different investors is evaluated on the scale of 0 to 5. The mean for mutual fund investment is 2.78, mean value for gold investment is 1.64, Post office investments and Real Estate Investment have same weightage as both have same mean that is 1 and least respondents invest in land (mean value is 0.78)
- Respondents are facing challenges like ignorance about financial literacy, les saving, debt management etc.

Financial well-being measures refer to tools used to assess an individual's financial health and stability. While there are many financial well-being measures available, some of the most commonly used include the following: Financial well-being measurements are methods that are used to assess a person's financial health and stability. While there are numerous financial well-being measures available, the following are some of the most commonly used:

Wealth and income: Income and wealth are frequently cited as indicators of financial wellbeing because they reflect a person's ability to meet basic necessities, save for the future, and invest in their dreams.

Debt-to-income ratio: This ratio compares an individual's total debt to their income to determine their debt burden. A high debt-to-income ratio can suggest that a person is having trouble meeting their financial obligations.

Savings rate: This is the percentage of money that a person saves. A higher savings rate is widely regarded as a sign of financial stability and preparation.

A credit score is a numerical value provided to a person that reflects their creditworthiness. A high credit score indicates that a person is more likely to be approved for credit and may receive better terms and interest rates.

Financial stress: This measure examines an individual's level of financial stress by asking them to rate their level of financial worry or anxiety.

While these measures are commonly used to assess financial well-being, their applicability to India may differ due to the country's unique economic and social context. Income and wealth, for example, are important indices of financial well-being in India, but they may not correctly reflect the financial health of individuals who rely on informal sources of income.

Therefore, it is important to consider the specific context of India when selecting and interpreting financial well-being measures. This may require developing new measures that are tailored to the unique needs and circumstances of Indian households and businesses.

Analysis of financial well-being measures and their relevance to India

Financial well-being measures refer to the indicators or metrics used to assess an individual's or household's financial well-being. While several financial well-being measures have been developed and used in various countries, their relevance and suitability for India may vary. Here is an analysis of some financial well-being measures and their relevance to India:

The Financial Health Index: The Financial Health Index is a comprehensive measure that assesses an individual's financial health based on several indicators, such as savings, debt, and spending habits. While this measure provides a holistic view of an individual's financial well-being, it may not be suitable for India, where many individuals do not have access to formal financial services and may rely on informal means of saving and borrowing.

The Financial Capability Scale: The Financial Capability Scale assesses an individual's financial knowledge, skills, and behaviors, which can impact their financial well-being. This measure may be relevant to India, where low levels of financial literacy and education can limit individuals' financial decision-making skills.

The Multidimensional Financial Inclusion Index: The Multidimensional Financial Inclusion Index measures an individual's access to formal financial services, such as bank accounts, insurance, and credit. This measure is relevant to India, where many individuals, particularly those living in rural areas, do not have access to formal financial services.

The Consumer Financial Protection Bureau's Financial Well-Being Scale: The Consumer Financial Protection Bureau's Financial Well-Being Scale assesses an individual's financial well-being based on their ability to meet their financial obligations, control their finances, and plan for the future. This measure may be suitable for India, where financial stability and planning can be critical for achieving financial well-being.

The Gallup-Healthways Well-Being Index: The Gallup-Healthways Well-Being Index measures an individual's overall well-being, including financial well-being, based on several indicators, such as life evaluation, emotional health, and physical health. This measure may be relevant to India, where financial well-being can impact an individual's overall well-being.

In conclusion, while several financial well-being measures are available, their relevance and suitability for India may depend on the specific context and population being studied. A comprehensive financial well-being measure that accounts for the unique challenges and opportunities of the Indian context may be necessary for accurately assessing and promoting financial well-being in India.

Recommendations :

Living a stress-free life and reaching your long-term goals depend on your financial wellbeing. Here are some suggestions for achieving financial security:

Making a budget is the first step towards achieving financial wellbeing. You may track your income and expenses with the use of a budget, find areas where you can reduce your spending, and ensure that you are living within your means.

Regularly saving money is essential to reaching financial security. Save at least 20% of your monthly income. To make saving easier, think about setting up automatic transfers to a savings account.

Invest your money wisely: Over time, investing can help you increase your wealth. Think about working with a financial advisor to create a customised investing strategy that fits your objectives and risk tolerance.

Pay off debt: By lowering your monthly expenses and boosting your credit score, paying off debt can help you become more financially stable. Prioritise paying off high-interest debt, like credit card debt, first.

Spend less than you earn: You may avoid debt and increase your savings by living within your means. Look for ways to reduce your spending, such as eating at home rather than going out to dine or purchasing secondhand things rather than brand-new ones.

In order to safeguard your financial security in the event of an emergency, you should protect your valuables, such as your home, car, and other possessions. To safeguard yourself against unforeseen circumstances, think about buying insurance plans.

Keep in mind that it takes time and work to achieve financial security. You can improve your financial status and lead a more satisfying life by adhering to these suggestions and maintaining discipline.

Conclusion :

There are several factors that affects financial wellbeing of individuals in India, including

Income: Income is a crucial factor that can impact an individual's financial well-being. A higher income can enable individuals to meet their basic needs, pay off debts, save for emergencies, and invest in their future.

Education: Education can also impact an individual's financial well-being by influencing their financial literacy and decision-making skills. Higher levels of education can lead to better job opportunities and higher income, which in turn can improve financial well-being. job security also play a role in financial well-being, as those with stable employment are more likely to have a sense of financial security.

Access to financial services: Access to formal financial services, such as bank accounts, insurance, and credit, can be a critical factor in achieving financial well-being. Lack of access to formal financial services can limit an individual's ability to save, invest, and manage their finances effectively. However, many people in India, particularly in rural areas, lack access to formal financial services.

Financial Literacy : Financial literacy is the knowledge and skills needed to make informed financial decisions. Research has shown that low levels of financial literacy can be a barrier to financial well-being, as individuals may struggle to manage their finances effectively. Low

levels of financial literacy can make it challenging for individuals to make informed financial decisions, leading to poor financial outcomes.

Higher levels of debt can negatively impact an individual's financial well-being, particularly if the debt is associated with high interest rates or unsustainable repayment terms. Debt repayments can eat into disposable income and limit an individual's ability to save and invest. Financial shocks: Unexpected events, such as job loss, illness, or natural disasters, can have a significant impact on financial well-being, particularly if individuals are not prepared with an emergency fund or insurance to cope with the unexpected expenses.

Cultural and social factors: Cultural and social factors, such as family obligations and social norms around saving and spending, can also influence financial behaviour and decision-making in India.

Government policies and programs: Government policies and programs aimed at promoting financial inclusion, such as the Jan Dhan Yojana and the Pradhan Mantri Jeevan Jyoti Bima Yojana, can also play a role in improving financial well-being in India.

Overall, achieving financial well-being in India requires addressing these factors and creating an enabling environment that promotes financial inclusion, literacy, and stability. there are multiple factors that can affect financial well-being in India, and addressing these factors will require a multifaceted approach involving government policies, financial education, and increased access to financial services.

Future Research Scope

Numerous areas of study could be investigated in the future in the constantly changing field of personal financial wellbeing. Here are some possible detours:

The study of behavioural finance seeks to better understand how people make financial decisions by fusing psychological and economic theories. Research in this area may be able to assist people recognise their frequent financial biases and provide coping mechanisms.

Financial literacy: Studies have revealed that a large number of people lack fundamental financial information, which can result in unwise choices and financial difficulties. Future research in this area could examine practical ways to raise financial literacy and assess the results of various outreach and education initiatives.

Financial coaching: Individualised advice when it comes to money management is helpful for many people. Future studies could look into the efficacy of financial counselling and pinpoint the best ways to offer this kind of assistance.

Financial technology: As technology develops, there are an increasing number of tools available to assist people in managing their finances. The effects of various financial tools, websites, and applications on people's financial welfare could be the subject of this research.

Intersectionality: A number of variables, such as race, gender, and socioeconomic class, have an impact on one's financial well-being. Future studies could examine the connections between these numerous elements and how they affect how people's finances turn out, as well as how to resolve gaps in financial well-being.

Overall, there is a wealth of prospective research in the area of personal financial wellbeing.

Bibliography

Mannetta E.W., Peel M.J., Williams A.N. (2013). Credit Management in the SmallFirm Sector: Empirical Evidence, International Conference on Accounting, Finance andRisk Management Perspective

Mannetta, E.W., Hughes, C., Jordan, J.K. (2015). The behavior of small and largefirms during the 2008 financial crisis: empirical evidence

DIAF.Marino, L., Sensini, L. (2014), Ownership structure and firm's performance: an empirical evidence from Italy, International Conference on Accounting and Management Research.Mazouz, A., Crane, K. and Gambrel P. A. (2012), The impact of cash flow on business failure analysis and prediction, International Journal of Business, Accounting and Finance, 6, 68.

Parisi M., Sanchez J.A., Sensini L., Vicente L. (2014), Valuing Private Companies: Adata envemopment approach, ACRMC

Sanchez, J.A., Sensini, L. (2014), Corporate governance and auditor choice, Acade-mic Conference on Risk Management and Complexity, ACRMC

Sanchez, J.A., Sensini, L. (2013), Predicting corporate bankruptcy and financial di-stress: a critical overview, International Conference on Accounting, Finance and RiskManagement Perspectives

Sensini, L. (2014), Sme's and access to Bank credit: evidence from Italy, Small andMedium Size Enterprises: Governance, Management and Performance

Sensini L. (2015). Selection of Determinants in Corporate Financial Distress, Euro-pean Journal of Business and Management

Sensini, L. (2016), An empirical analysis of financially distressed Italian companies, International Business Research

Tinoco, M.H. and Wilson, N. (2013), Financial distress and bankruptcy predictionamong listed companies using accounting, market and macroeconomic va-riables, International Review of Financial Analysis